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Board efficiency with special emphasis on employee participation: the German experience

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I. General Expectations for Board Efficiency

- Composition
 - Appropiate size
 - Relevant qualification & expertise
 - Sufficient independence (formal and 'in mind')
 - Sufficient time availability
- Committees to achieve intensive work:
 - Audit
 - Risk Management
 - Compensation
 - Nomination
- Self-evaluation of board efficiency on a regular basis

II. Employee Participation in the German Two-Tier Board System

1) Structure of the German Two-Tier Board System

 Management Board Manages the business Elected (and dismissed) by the Supervisory Board (with 75% majority) Reports to the Supervisory Board and the General Meeting 	 Nominates Management Board Members
Co-Determination Act of 1976	Supervisory Board Composition
 Mandatory for all companies with more than 2,000 employees 	Total Employees 2,000 to 10,000 10,001 to 20,000 >20,000
 Employee Participation depending on the number of total employees (table below) 	∑ Seats 12 16 20
number of total employees (table below)Equal rights & duties	50% Labour Rep. 6 8 10
 <u>Exception</u>: Vote of the Chairman (always a shareholder representitive) has two votes in case of split votes 	Employee Rep. 4 6 7
	Union Rep. 2 2 3

II. Employee Participation in the German Two-Tier Board System

2) The Impact on Board Efficiency: Advantages & Disadvantages

Advantages

- Useful input from the 'shop floor'
- 'Early warning system' for social conflicts, thereby reducing the probability of strikes.
- Usually better cooperation in case of necessary reconstruction.
- Strong influence against hostile takeovers.

Disadvantages

- Size of the supervisory board (max. 20 for large companies) not efficient.
- Employee representatives have often predominant focus on employee matters.
- Hinders full discussion of sensitive issues that relate to employee interests: certain issues are therefore difficult to discuss with the whole supervisory board.
- Labour representatives can not be considered independent.
- The legal requirement that employee representatives should come from German workplaces does not reflect the international picture as most German companies have more than 50% international business.

III. International Examples of Employee Participation in Boards (1)

- Denmark (Privately- and state-owned companies):
 - In companies with at least 35 employees over the last 3 years, it is up to the employees to vote for or against representation on the board of directors.
 - The employees must elect half the number of directors elected by the shareholders (at least two).
 - No special seats for union representatives or management employees.
- France (Privately-owned companies only):
 - French legislation leaves shareholders complete freedom to choose between the monistic system or the dualistic system.
 - Shareholders can choose whether they want participation of employees in the board of directors.
 - The number of board members elected by the employees should not make up more than one third of the other members of the board of directors (i.e. max 25% of total board).
 - In addition, one or several representatives of 'share-scheme employees' can be admitted to the board of directors by an extraordinary general meeting (before the ordinary GM) if they hold at least 3% of the registered capital.

III. International Examples of Employee Participation in Boards (2)

- Norway:
 - 30 to 50 employees: employees are entitled to a single director (on request of employees).
 - 51 to 199 employees: employees are entitled to one third of the seats (on request of employees).
 - More than 200 employees:
 - Employees can chose between a system with or without a corporate assembly.
 - A corporate assembly has normally 12 members (with two-thirds elected by the shareholders and one third elected by and from the employees) as well as a board (with one third employee representatives) elected by the corporate assembly.
 - In case of a vote against this system, the employees are entitled to an additional board member on top of the one third they already have, plus two additional observers.
 - In practice, only around one fifth of companies with more than 200 employees have a corporate assembly.

Sweden:

- Companies are free to chose the size of the board of directors (7 members are common).
- Only the Trade Unions, through the collective bargaining agreement, have the right to decide if they want to appoint employee representatives to the board or not.
- The employees of a company with at least 25 employees shall be entitled to 2 and in companies with at least 1,000 employees to 3 employee representatives. The number of employee representatives must not exceed the total number of other board representatives. 7

III. International Examples of Employee Participation in Boards (3)

Croatia:

- One member of the supervisory board/board of directors has to be an employee representative elected by the works council.
- Netherlands:
 - Works councils of larger companies defined as those with issued capital of more than €16 million, at least 100 employees and a works council (obligatory for companies with more than 50 employees) can opt for representation of employees at supervisory board level (two-tier system).
 - The works council has special nominating rights for one third of the seats on the supervisory board but members of the works council cannot be on the supervisory board.
 - Since July 2010, the works council has the right for its views on certain issues to be heard at the shareholders' general meeting of a public company.
- Countries without employee participation:
 - United Kingdom and Ireland
 - United States

IV. A Proposal for Sensible Employee Participation in Europe: a Combination of the SE Structure and the Austrian Approach

Societas Europaea (SE)

- Board size not to exceed 12 members.
- Employee representation must reflect the European employee situation.
- The possible decrease in supervisory board seats from 20 to 12 and the European employee representation led to comparatively high acceptance of the SE in Germany (with well-known examples: Allianz SE, BASF SE, E.ON SE, Fresenius SE).

<u>Austria</u>

- Statutory provision restricts the number of employee representatives to one-third as the company's work council can delegate one member to the supervisory board for every two shareholder representatives.
- Employee board members must be active workers in the company (no special seat for union representatives or management employees).
- They receive no extra compensation for their board work.